

2010: IT set to move from evolution to quiet revolution, predicts Progress Software

Innovation driven by recessionary cost pressures will change computing permanently, and for the better, says CTO

BEDFORD, Mass. & LONDON, Dec 10, 2009 (BUSINESS WIRE) -- Progress Software Corporation (NASDAQ: PRGS), a leading independent enterprise software provider that enables companies to be operationally responsive, has predicted that the slow evolution in computing over the last few years will become a quiet revolution in 2010. Progress has also warned that CIOs who want to lead this revolution need to innovate at every opportunity, watching consumer trends and listening to ideas from across the business to ensure success.

Based on feedback from customers, as well as its own research and development, Progress Software sees five key technology trends set to shake up computing in 2010.

1.Real-time insight and business control will become a must-have, as organizations can ill-afford to lose money and customer through being slow to notice problems in delivery. In 2009, our research found that 67% of businesses only become aware of problems when customers report them. 80% of companies already have critical business events they need to monitor in real time. In 2010, insight into these events, powered by the right technology, will be essential to success.

2. Event-driven computing will accelerate, driven by business needs, and impacting both the way applications are built and how they are deployed in the enterprise. Architectures are increasingly being built around 'events', and this will increase to deal with both new sources of events appearing within the enterprise as well as external event sources from partners and customers.

3. Cloud computingwill become mainstream, with storage-as-a-service, platform-as-a-service and compute-as-a-service, becoming widely sold and used. Adoption will be quicker than the analysts suggest, as the cost savings are so compelling. It will disrupt both the open source and traditional software markets, making the solution and its delivery more important than who built it and what they built it on.

4. Mobile computing will continue to be the biggest driver of innovation, extending the move from the desktop to the PDA to internet-enabled in-car systems, and even the fabled 'internet fridges.' Computing will become ubiquitous as people come to expect to interact with the web in more convenient ways. A massive driver will be the need to save energy in the home, and the notion of the 'smart grid'. Remote devices will enable increased control over energy use, pushing innovation beyond the 'cool' factor and into the realm of pragmatism.

5. CIOs will be forced to justify IT investments, because the recession has killed off the notion of 'IT for IT's sake,' CIOs must demonstrate rapid return on investment, business relevance and the strategic importance of IT to innovate to release funding for projects.

Dr. John Bates, chief technology officer and head of corporate development, Progress Software, commented: "What may seem like small changes in IT - changes in our approach to managing information, further innovation in mobility and increased cloud take-up - will lead to new frontiers opening up. Driven by the need to work efficiently and reduce energy usage, both in the home and the enterprise, 2010 will see much greater innovation than the straightened times of 2009. Convergence between business and consumer trends will lead to a computing revolution, where innovation leads to success."

"CIOs mustresist becoming lemmings, sticking with 'tried and tested' conventional wisdom. In 2010, they must continue to ensure alignment with the CEO and management team, and emphasize innovation, innovation, innovation in order to succeed," concluded Bates.

Dr. John Bates was recently appointed to the position of Chief Technology Officer and Head of Corporate Development for Progress Software. In this new role,

Bates is responsible for four key areas: (a) creating and evolving Progress Software business strategies, (b) acquiring companies to support Progress' business strategies, [©] evangelizing Progress' solutions in the market, and (d) driving product synergies to support Progress' goal to deliver solutions of the highest value and quality to the company's customers.

Progress Software Corporation

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opportunities, drive greater efficiencies and reduce risk. The company offers a comprehensive portfolio of best-in-class enterprise software spanning event-driven visibility and real-time response, open integration, data access and integration, and application development and deployment - all supporting on-premises and SaaS/Cloud deployments. Progress maximizes the benefits of operational responsiveness while minimizing IT complexity and total cost of ownership. Progress can be reached at <u>http://cts.businesswire.com/ct/CT?id=smartlink&url=http%3A%2F%</u> <u>2Fwww.progress.com&esheet=6118181&lan=en_US&anchor=www.progress.com&index=2&md5=802ee7deeb8b2469e6ea8293819086c6</u> or +1-781-280-4000.

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