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Top ISV Channel Partners Recognized and Rewarded by Progress Software for Channel Excellence and Growth

BEDFORD, MA -- (MARKET WIRE) -- 01/18/11 -- Progress Software Corporation (NASDAQ: PRGS), a leading software provider that enables enterprises to be operationally responsive, today recognized leading independent software vendors (ISVs) from around the world who build their applications using the award-winning Progress technology.

Software vendors are recognized across eight distinct categories for their outstanding dedication to building innovative solutions using many Progress technologies such as the Progress® OpenEdge® and OpenEdge BPM platform, a powerful Software as a Service platform used to develop business process applications. In addition to their technology leadership, selected vendors were also acknowledged for their active participation in the Progress partner community.

Progress Software has worked with thousands of channel partners in over 140 countries to develop a successful Application Partner Program, a consultative relationship providing a wealth of resources in order to meet customers' needs, grow and sustain a profitable business, all while achieving long-term business goals. The newest addition to the program is Progress® Arcade™, which provides software developers with the means to test, demonstrate and deploy their business applications in the cloud using the integrated OpenEdge® SaaS platform.

Held in Boca Raton, Florida, the ninth annual Global Partner Conference award ceremony recognizes over 30 ISVs that were nominated based on their performance in the past year that not only provided their customers with cutting-edge solutions, but also actively shared best practices and otherwise supported the Progress partner community.

Bob Palumbo, vice president of Channel Marketing for Progress Software, said: "Progress is committed to the success of our partners and their customers providing superior technology to help them create innovative business applications, as well as consultative programs to help each become leaders in their respective markets. The recipients of this year's awards all demonstrated innovation and growth, while helping customers solve complex business issues. In 2011, Progress will continue to innovate with cutting-edge technology solutions in order to expand new and existing relationships within Application Partner Program."

Award categories and winners are as follows:

Partner of the Year:
The Partner of the Year exemplifies the true meaning of partnership, demonstrating the highest levels of technology innovation, driving growth and evangelism within its customers' industry and participating highly within the Progress community. The recipient of this year's Partner of the Year Award is Epicor, an Elite Progress partner focused on the global Enterprise Software market.

Reseller of the Year
The Reseller of the Year is presented to the partner that has best leveraged Progress technology within the Reseller's customer base, and shown leadership in technology innovation and willingness to exchange ideas. This year's Reseller of the Year is Progress Technologies Europe, a Russian-based software reseller to customers in Eastern Europe.

SaaS Excellence Award
The SaaS Excellence Award honors those whose participation in SaaS enablement programs has resulted in highly innovative offerings that achieve impressive commercial success within their market. This year, Netherlands-based TIE MamboFive B.V. was recognized for not only their offerings, but also for their contributions to the larger SaaS enablement effort.

Business Focus Award
The Business Focus award recognizes companies that demonstrate foresight and an understanding of current and future market opportunities in their respective business, in addition to having clearly defined business and pricing models. The recipient of this year's Business Focus Award is Apprise Software, Inc. a leading worldwide provider of ERP solutions for consumer goods manufacturers.

Partner Collaboration Award
The recipient of the Partner Collaboration Award was Van Meijel Automatisering B.V., a leading Netherlands-based product

and service provider to the construction, building and infrastructure industry. The Partner Collaboration Award honors the Application Partner who participated in the most successfully brokered deals and illustrated the benefit of partner collaboration and cooperation within the partner community, and collaborated with Progress to help educate and facilitate technology enablement in the Progress Partner community.

Fastest Growing Partner Award
The Fastest Growing Partner Award for 2010 was presented to Constellation Homebuilder Systems, the largest provider of home building software and website solutions in North America. The Fastest Growing Partner award recognizes the Application Partner who achieved the greatest year-over-year growth with sales driving 60%-70% of total revenue growth.

Rising Star Award
A new award for 2011, the Rising Star Award recognizes partners that are generally smaller organizations and also newer to the Progress Application Partner Program. The award features partners that were able to achieve significant year-over-year growth in their market, demonstrate a commitment to Progress and are eager for growth in the areas of software sales, new maintenance and renewals. The recipient of the first Rising Star Award is Echo Managed Services, a customer process management solutions and services provider to regulated organizations.

Innovator Award
The Innovator Award, another new award for 2011, was presented to Franchise Technologies, Inc., a leading provider of POS Software Systems in the Quick Serve Restaurant Industry. The Innovator Award recognizes a partner who has an original and visionary solution that demonstrates foresight, creativity and understanding of Progress technology.

About Progress Software Corporation
Progress Software Corporation (NASDAQ: PRGS) is a global software company that enables enterprises to be operationally responsive to changing conditions and customer interactions as they occur -- to capitalize on new opportunities, drive greater efficiencies and reduce risk. The company offers a comprehensive portfolio of best-in-class infrastructure software spanning event-driven visibility and real-time response, open integration, data access and integration, and application development and deployment -- all supporting on-premises and SaaS/Cloud deployments. Progress maximizes the benefits of operational responsiveness while minimizing IT complexity and total cost of ownership. Progress can be reached at www.progress.com or +1-781-280-4000.

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