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Progress Software Recognizes Top Channel Partners for Innovation and Growth

Independent Software Vendors Create Diverse Range of Solutions using OpenEdge

BEDFORD, Mass., Jan 27, 2010 (BUSINESS WIRE) -- Progress Software Corporation (NASDAQ: PRGS), a leading software infrastructure provider that enables enterprises to be operationally responsive, today recognized the most thriving independent software vendors (ISVs) around the world, who build their applications using the award-winning Progress® OpenEdge® application development platform, in five distinct categories. These software vendors are recognized for their outstanding dedication to building innovative solutions using Progress® OpenEdge®, Progress Actional®, a powerful Progress offering that provides business transaction assurance, and Progress Sonic® Enterprise Service Bus. In addition to their technology leadership, the vendors were also acknowledged for their active participation in the Progress partner community.

Progress Software has worked with thousands of channel partners in over 140 countries to develop a successful Application Partner Program, a consultative relationship that provides Progress partners around the world with a wealth resources to meet customer's needs, grow and sustain a profitable business, while achieving long-term business goals. In addition to furnishing best in-class technology tools, the Application Partner Program focuses on consultative support for a partner's business growth strategy and helps each ensure a leadership position in its market.

The eighth annual Global Partner Conference is being held this year in Miami, Florida and the award ceremony recognizes over 40 [ISVs](#) from around the world, focusing on software and service providers that in the past year not only provided their customers with cutting-edge solutions but also actively shared best practices and otherwise supported the Progress partner community.

"Progress is committed to the success of our partners and their customers providing superior technology to help them create innovative business applications," said Bob Palumbo, vice president of Partner Marketing for Progress Software. "The recipients of this year's awards have developed solutions that help solve complex business issues for their customers. Their ability to combine vertical experience with domain expertise is what makes the Progress Application Partner community so strong."

Award categories and winners are as follows:

Partner of the Year:

The Partner of the Year exemplifies the true meaning of partnership, demonstrating the highest levels technology innovation, driving growth and evangelism within its customers' industry and participating highly within the Progress community. The recipients of this year's Partner of the Year Award were: Digital Technology, Inc. (DTI), a leading provider of technical innovation and business success for every aspect of digital and print publishing industry, for the Americas-region. For the EMEA region, the winner was proAlpha Software AG, an innovative leading ERP software provider for the German middle market.

SaaS Excellence Award

The SaaS Excellence Award honors those whose participation in SaaS enablement programs have resulted in highly innovative offerings that achieve impressive commercial success within their markets. Two partners were recognized this year for not only their offerings but also for their contributions to the larger SaaS enablement effort. The recipients were International Financial Data Services (IFDS), Canada's premier global service provider of business solutions to the investment fund industry and Distribution Management Systems, Inc. (DMSi), the building product distribution industry's leading business management & accounting software and technology provider.

Business Focus Award

The Business Focus award recognizes companies that demonstrate foresight and an understanding of current and future market opportunities in their respective business, in addition to having clearly defined business and pricing models. The recipients of this year's Business Focus Award were Strategic Information Technology Ltd., a solution provider of real-time

banking software for banks, trust companies, credit unions and building societies, along with Radius Solutions a leader in ERP systems for packaging and printing companies worldwide

Visionary Award

The winner for this year's Visionary Award was presented to Van Meijel Automatisering. Van Meijel Automatisering is a product and service provider to the construction, building and infrastructure industry. The Visionary Award recognizes those partners, who have uniquely used Progress technology in an innovative manner to meet a specific market need.

Partner Collaboration Award

The recipient of the Partner Collaboration Award is Skyward, a leader in Student, Administration, Curriculum and Finance Software for K-12 Schools. The Partner Collaboration Award honors the Application Partner who participated in the most successfully brokered deals and illustrated the benefit of partner collaboration and cooperation within the partner community, and collaborated with Progress to help educate and facilitate technology enablement in the Progress Partner community.

Fastest Growing Partner Award

The Fastest Growing Partner Award for 2009 was presented to Health Informatics Intl (HII). HII is a recognized industry leader in clinical and financial systems as well as managed services in healthcare solutions software for chronic kidney disease, end stage renal dialysis and chronic disease management. The Fastest Growing Partner award recognizes the Application Partner who achieved the greatest year-over-year growth with sales driving 60%-70% of total revenue growth.

Progress Software Corporation

[Progress Software Corporation](#) (NASDAQ: PRGS) is an independent enterprise software company that enables businesses to be [operationally responsive](#) to changing conditions and customer interactions as they occur - to capitalize on new opportunities, drive greater efficiencies and reduce risk. The company offers a comprehensive portfolio of best-in-class enterprise software spanning event-driven visibility and real-time response, open integration, data access and integration, and application development and deployment - all supporting on-premises and SaaS/Cloud deployments. Progress maximizes the benefits of operational responsiveness while minimizing IT complexity and total cost of ownership. Progress can be reached at <http://www.progress.com> or +1-781-280-4000.

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