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Progress Partner+ Program Awarded 5-Star Rating in CRN's 2014 Partner Program Guide on Cloud Vendors

Annual guide recognizes the very best channel partner programs in the market

BEDFORD, Mass.--(BUSINESS WIRE)-- [Progress](#) (NASDAQ: PRGS) today announced that the company's [Partner+](#) Program has been awarded a 5-Star rating in the [CRN](#) 2014 Partner Program Guide on Cloud Vendors. The annual directory is the definitive listing of technology vendors that service solution providers or provide products through the IT channel. The 5-Star Partner Program rating recognizes an elite subset of companies that offer solution providers the best partnering elements in their channel programs.

Progress and its ecosystem of more than 2,000 partners support more than 5,000 applications, 4 million users, and 47,000 businesses. To help partners maximize growth, increase revenue potential and drive new opportunities, Progress developed its industry-leading partner program, [Partner+](#). As part of the program, Progress provides a consultative relationship that offers partners a wealth of resources to meet customer needs, grow and sustain profitable businesses, and achieve long-term business goals. Progress also empowers partners by providing them constant access to experts who can help them solve business and technical challenges in their markets. Progress works with partners throughout the business opportunity cycle; from concept to deployment and optimization, to drive business growth to help drive success.

To determine the 2014 5-Star recipients, The Channel Company's Research team assessed each vendor's capabilities based on investments in program offerings, partner profitability, partner training, education and support, marketing programs and resources, sales support and communication.

The 2014 Partner Program Guide is featured [here](#). The 5-Star Partner Program listing will also be highlighted in the April issue of *CRN*.

Quotes:

Richard Firth, Chairman & CEO, MIP Holdings, said, "At MIP we were not surprised to hear that Progress had been awarded a 5-star rating from CRN. We are a South African-based partner of Progress, and the Progress Partner+ Program makes us feel like we are just next door. It does not matter how big or small, near or far a partner actually is, Progress has the ability to make us all feel important. We feel this is critical to driving global success."

Kurt Groeneveld, CEO, Supercorp, said, "As we are about to enter our fourth decade of working with Progress, we would like to congratulate them on being awarded this 5-Star rating from CRN. There is nothing that tests a relationship more than the tyranny of distance, and as an Australian-based partner, we are very grateful for the effort that Progress puts into their Partner+ Program which continues to drive superior results globally."

Phil Pead, CEO, Progress, said, "Receiving a 5-Star Rating for our Partner+ Program in CRN's 2014 Partner Program Guide only validates our strong dedication to our partners and customers. With a strategic focus on creating value for our partners around our application development and data integration technologies, we continue to see growing excitement and momentum."

Robert Faletra, CEO, The Channel Company, said, "Solution providers have a lot of choices when it comes to selecting vendor partners. Identifying the right vendor, with the right technologies, and the right approach can make all the difference."

"Our annual Partner Program Guide and 5-Star rating recognizes the very best channel programs available in the market today to help solution providers determine which vendor delivers the best partner elements for their individual business goals."

Additional Resources:

[The Channel Company Website](#)

[Progress Corporate Blog](#)

[Progress App Dev Blog](#)

[Progress Customer Stories](#)

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About Progress Software Corporation

[Progress Software Corporation](#) (NASDAQ: PRGS) is a global software company that simplifies the development, deployment and management of business applications on-premise or in the cloud, on any platform or device, to any data source, with enhanced performance, minimal IT complexity and low total cost of ownership. Progress can be reached at www.progress.com or 1-781-280-4000.

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