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## TVH Lifted to New Heights with Progress Pacific

### *Belgian Multinational Harnesses Potential of Rapid Application Development to Drive Order Fulfillment*

ORLANDO, Fla. & BEDFORD, Mass.--(BUSINESS WIRE)-- [Progress](#) (NASDAQ: PRGS) today announced that Belgium-based TVH Group, worldwide market leader in replacement parts and accessories for material handling, industrial and agricultural equipment, is using [Progress® Pacific™ platform-as-a-service \(PaaS\)](#) to modernize and streamline its internal ERP and Warehouse Management System. The company will start in 2015 with the implementation of [Progress Corticon®](#) business rules management and [Progress Rollbase®](#) rapid application development to complement their existing [Progress OpenEdge®](#) platform.

TVH began as an industrial equipment distributor in 1969. Over the past 45 years, the company has grown through acquisition to become the largest parts and accessories distributor and equipment rental company in the world. A long-standing customer, TVH looked to Progress for help moving its siloed development staff onto one platform to help deliver increased reliability, performance and scalability of its mission-critical systems in order to further improve customer experience.

The Progress Corticon Business Rules Management System (BRMS) - a critical component of the Progress Pacific PaaS platform - allows TVH to model instead of program decision rules, which drastically reduces the development and implementation time of new pricing rules. As a result, price calculations of millions of products worldwide can be displayed in real time, optimizing the accuracy of orders. The high-performance automated business decisions and increased agility of decision change processes will reduce the time to market.

By using Progress Rollbase, TVH will transform and modernize its existing ERP system to improve the ease of use and maintenance. The result allows dealers and suppliers around the world to submit orders through a single platform, which improves accuracy and flexibility. Furthermore, Progress Rollbase will also be the foundation for new cloud-based applications. The rapid application development platform allows the company to use a 'point & click' graphical interface in a standard web browser.

#### **Executive Quotes:**

Kalman Tiboldi, chief business innovation officer at TVH, said, "Innovation is in our DNA and technology is the most critical differentiator for us. We are constantly looking for ways to make our business more flexible and scalable - assessing the changing business landscape and asking ourselves how we can improve our business processes to adapt. Progress was the clear choice for us not only because it is cloud-based, but because it provides a rapid application development environment along with a robust business rules engine which we need to calculate prices quickly for our entire customer base."

Mark Armstrong, vice president and managing director, EMEA, at Progress, said, "TVH is a great example of how Progress is helping companies modernize their technology to keep up with the pace of business. Using tools like business rules and Progress Rollbase, TVH is able to scale their system to meet the demands of increased data complexity."

#### **Additional Resources:**

[Progress Corporate Blog](#)

Follow conversations about Progress Rollbase with [#Rollbase](#)

Follow conversations about Progress Corticon with [#Corticon](#)

Follow Progress on [Twitter](#), [Facebook](#), [LinkedIn](#) and [Google+](#)

#### **About TVH**

[TVH](#) is the leading distributor of replacement parts and supplies for the material handling and industrial equipment industry. At TVH we are dedicated to providing comprehensive, quality service for our customers and a challenging and rewarding

environment for our employees.

## **About Progress Software Corporation**

[Progress Software Corporation](#) (NASDAQ: PRGS) is a global software company that simplifies the development, deployment and management of business applications on-premise or in the cloud, on any platform or device, to any data source, with enhanced performance, minimal IT complexity and low total cost of ownership. Progress Software can be reached at [www.progress.com](http://www.progress.com) or 1-781-280-4000.

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