February 24, 2014

Kimberly King, VP of Global Partners and Channels at Progress, Recognized as a CRN 2014 Channel Chief

BEDFORD, Mass.--(BUSINESS WIRE)-- Progress (NASDAQ: PRGS) today announced that Kimberly King has been named one of CRN's 2014 Channel Chiefs. This prestigious list of the most powerful leaders in the IT channel recognizes those executives directly responsible for driving channel sales and growth within their organization, while evangelizing the importance of the channel throughout the entire IT Industry.

Progress has worked with 2,000+ partners in 140+ countries to develop its industry-leading Partner Program, Partner+. Progress provides a consultative relationship that offers partners around the world a wealth of resources to meet their customers' needs, grow and sustain a profitable business, and achieve long-term business goals. Through its award-winning empowerment programs, Progress Partners have access to experts who help them solve business and technical challenges in their markets. Progress works with its partners throughout the business opportunity cycle; from concept to deployment and optimization, to drive business growth.

CRN Channel Chiefs were selected by the CRN editorial team based on channel experience, program innovations, channel-driven revenue, and public support for the importance of IT channel sales. The 2014 Channel Chiefs list is featured in the February/March issue of CRN, and online at www.CRN.com.

Executive Quotes:

Phil Pead, CEO of Progress said, "Progress is dedicated to developing and providing real-world products and services designed to speed and simplify application development, making it possible for our partners to bring their ideas to reality. We are proud that Kimberly has once again been recognized for her efforts in driving a successful Partner+ program as we continue to bring best-in-class offerings and expertise to our growing global partner community."

Robert Faletra, CEO of The Channel Company, said, "We are pleased to highlight the many executives throughout the industry who work tirelessly to advance the standing of the channel community within their organizations. The CRN Channel Chief honorees lead, inspire and engage peers and serve as valuable advocates to help ensure the health and longevity of the channel within the IT industry. We applaud their efforts and look forward to their continued success."

Additional Resources:

Progress Corporate Blog

Progress Customer Stories

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About The Channel Company

The Channel Company is the channel community's trusted authority for growth and innovation, with established brands including CRN, XChange Events, IPED, and SharedVue. For more than three decades, we have leveraged our proven and leading-edge platforms to deliver prescriptive sales and marketing solutions for the technology channel. The Channel Company provides Communication, Recruitment, Engagement, Enablement, Demand Generation and Intelligence services to drive technology partnerships. Learn more at www.thechannelcompany.com.

About Progress Software Corporation

Progress Software Corporation (NASDAQ: PRGS) is a global software company that simplifies the development, deployment and management of business applications on-premise or in the cloud, on any platform or device, to any data source, with enhanced performance, minimal IT complexity and low total cost of ownership. Progress Software can be reached at www.progress.com or 1-781-280-4000.

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Progress Software
Christina Pizzella, +1 781-280-4843
cpizzell@progress.com

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